

**Target Market Determination – Mortgage Offset**

<b>Product</b>	Mortgage Offset Account – a transaction account that offsets the balance of an eligible Warwick Credit Union home loan  <b>S6 Choice Account</b> <b>S10 Pensioner Choice</b>
<b>Issuer</b>	Warwick Credit Union Ltd ABN 98 087 651 116 AFSL/Australian Credit Licence 240556
<b>Date of TMD</b>	20 December 2024
<b>Target Market</b>	<p><b>Description of target market</b></p> <p>Retail clients who:</p> <ul style="list-style-type: none"><li>• want to reduce the amount of interest payable under a linked loan account so that the loan is repaid sooner</li><li>• need a transactional banking account to conveniently manage their funds and facilitate payments</li></ul> <p><b>Description of product, including key attributes</b></p> <p>This is a S6 Choice Account or S10 Pensioner Choice Account and the key features of this product are:</p> <ul style="list-style-type: none"><li>• 100% offset of the account balance against the linked Warwick Credit Union home loan balance when calculating interest on the loan</li><li>• Apart from any offset against the linked loan account, no interest is payable on the account balance</li><li>• Visa Card Access</li><li>• Internet Banking</li><li>• WCU App</li><li>• Paper Statement fee (online statements free of charge), monthly membership fee if not eligible for exemption. Please see fees and charges brochure (INF0061)</li></ul> <p><b>Description of likely objectives, financial situation and needs of consumers in the target market</b></p> <p>This product is designed for consumers who:</p> <ul style="list-style-type: none"><li>• Deposits funds and conducting day to day transaction for personal purposes via eligible access methods,</li><li>• Offsetting the balance of their existing home loan to reduce the amount of interest payable on the loan</li><li>• A person that may have an eligible home loan and who will have the financial capacity to deposit funds in order to benefit from the offset and pay applicable fees as and when those amounts become due and payable</li></ul>

	<p><b><i>Classes of consumers for whom the product is unsuitable</i></b></p> <ul style="list-style-type: none"> <li>• A person who does not have an eligible Warwick Credit Union home loan product</li> <li>• A customer who has a fixed rate home loan</li> </ul>
<p><b>Distribution Conditions</b></p>	<p><b><i>Distribution conditions</i></b></p> <p>This product is distributed by the issuer through the following channels:</p> <ul style="list-style-type: none"> <li>• Branches</li> <li>• Call centres</li> <li>• Online</li> </ul> <p>Distribution conditions for this product include:</p> <ul style="list-style-type: none"> <li>• Ensuring that retail clients meet the eligibility requirements for the product</li> <li>• Ensuring that distribution through branches and call centres is by appropriately trained staff</li> </ul> <p>There are no other distributors for this product.</p>
<p><b>Review Triggers</b></p>	<p>The review triggers that would reasonably suggest that the TMD is no longer appropriate include:</p> <ul style="list-style-type: none"> <li>• A significant dealing of the product to consumers outside the target market occurs;</li> <li>• A significant number of complaints is received from customers in relation to their purchase or use of the product that reasonably suggests that the TMD is no longer appropriate;</li> <li>• A material change to the product or the terms and conditions of the product occurs which would cause the TMD to no longer be appropriate;</li> </ul> <p>The Product Governance Framework includes regular consideration of whether there has been a review trigger following each distribution information report. That consideration is by reference to paragraphs 154 to 156 of RG 274.</p>
<p><b>Review Periods</b></p>	<p><b><i>First review date:</i></b> 1 December 2021</p> <p><b><i>Periodic reviews:</i></b> We will review this TMD after 3 months of release and then every year after the initial and subsequent review.</p>

**Distribution Reporting Requirements**

The following information must be provided to Warwick Credit Union Ltd by distributors who engage in retail product distribution conduct in relation to this product:

Type of information	Description	Reporting period
Significant dealing(s)	Date or date range of the significant dealing(s) and description of the significant dealing (eg, why it is not consistent with the TMD)	As soon as practicable, and in any case within 10 business days after becoming aware
Complaints	Number of complaints	Every 3 months